



Territory Sales Representative

Live Life With Distinction.....Monarch Moveable Glass Walls is quickly becoming North Americas leading source of exterior custom built moveable glass wall systems. Monarch Moveable Glass Walls has created a new opportunity for a Territory Sales Representative.

We are looking for a highly motivated individual that is interested in playing a significant role in our growing company. We want someone with the enthusiasm, confidence and drive to make it happen.

This position is accountable to:

Actively manage and grow a dedicated sales territory to meet and exceed revenue targets

Prospect and develop new, exciting business relationships

Identify, consult and close sales with key decision makers

Take responsibility for the day to day sales in your territory while maintaining focus on the company's strategic goals

Develop and maintain a formulated network of industry contacts

Update our customer database, Solve 360, with all relevant information and maintain constant communication with our corporate office.

Job requirements include:

5 years of professional sales experience within the building supply industry

Demonstrated network of industry contacts

A proven closer who exhibits the ability to manage multiple projects simultaneously

Strong communication and presentation skills are essential, as well as experience and creativity in developing solutions between architectural design, product application and field conditions

Excellent product knowledge and sales expertise

Valid driver's license

Benefits:

If you share our values and goals, Monarch can give you a career where your talents and ambitions are rewarded and recognized. Monarch Moveable Glass Walls offers a competitive compensation package, an excellent work life balance and an exceptional, challenging and inspirational work environment.

How to apply:

Visit us at www.mmgw.ca to learn more about the exciting possibilities that exist at Monarch Moveable Glass Walls.

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